



CANADIAN OILSEED PROCESSORS ASSOCIATION

**PROFESSIONAL OPPORTUNITY**  
**Winnipeg, MB**

## **Manager, Policy and Stakeholder Engagement**

We are seeking a highly motivated professional with a solid approach to organizational collaboration and a passion for policy analysis. Based in Winnipeg, Manitoba, this is a key contributing role in enhancing and developing the business interests and welfare of oilseed processors in Canada.

### **Our Organization**

Oilseed processing, including canola and soybeans, represent the largest and fastest growing value-added sector in Canada's grain industry. [The Canadian Oilseed Processors Association \(COPA\)](#) works in partnership with the Canola Council of Canada (CCC) to represent the interests of oilseed processors in Canada. As one coordinated voice, we are proud to promote the processing of oilseeds in Canada while representing the interests of the industry in national and international discussions on policy and regulatory development. Providing a forum for communication and collaboration for our members, our shared goal is to ensure the sector's continued growth, demand, and success.

### **Our Culture**

COPA has a supportive work culture and offers a variety of benefits to its staff, including a compensation package with a comprehensive suite of benefits and development opportunities. COPA is fortunate to have talented and ambitious staff leadership, alongside a committed and dynamic group of members. COPA is equally fortunate to partner with the Canola Council of Canada, working collaboratively with a team of dedicated professionals to help advance industry priorities. Together, the team and board of directors work hard to advance the growth and profitability of the oilseed processing industry.

### **The Role**

Working under the guidance of COPA's Executive Director, this important management position is unique, fast paced, and progressive. The Manager, Policy and Stakeholder Engagement is primarily responsible for collaborating and communicating with COPA members and key stakeholders on a variety of services, including management and analysis of policy and regulatory issues affecting the sector.

### **Primary Responsibilities**

- Collaborate with the Executive Director in the development and execution of strategic initiatives and workplans that align with the organization's overall objectives.
- Lead as a knowledge base and technical expert on assigned policy issues, challenges and opportunities impacting COPA's business, through research, committee work, conferences, and networking with all stakeholders.

- Gather, manage, and analyze industry statistics and data for all COPA audiences.
- Keep abreast on government policy and other economic or business trends to inform decision-making and optimize resource allocation.
- Provide a strong and informed voice on external/ industry committees and projects to ensure COPA's voice is heard and represented.

### **Qualifications**

- Post-secondary education in agriculture, economics, law, commerce, policy or political science; a graduate level degree in agriculture would be an asset.
- Minimum 4 years related progressive policy development / corporate affairs / government affairs experience.
- Strong policy and research skills, including the ability to review, analyze, synthesize, and understand the strategic importance of (often technical) information.
- Proven ability for developing and maintaining strong business relationships.
- Collaborator and team player; able to share information, ideas and vision.
- Knowledge of Canadian agriculture, agriculture industry and the canola sector an asset.

Salary commensurate with experience, qualifications, and ability.

**Applications must be received by 4:00 pm CST, March 22, 2024.**

Apply, with cover letter and resume, to [HR resolve](#) via email: [johanne.ross@hr-resolve.ca](mailto:johanne.ross@hr-resolve.ca)

*The Canadian Oilseed Processors Association values and supports employment equity and workplace diversity and encourages all qualified individuals to apply.*

*We thank all candidates for their interest in this position;  
however, only those selected for further consideration will be contacted.*