



Financial Statements
Year Ended December 31, 2022

	Page
INDEPENDENT AUDITOR'S REPORT	1 - 2
FINANCIAL STATEMENTS	
Statement of Financial Position	3
Statement of Revenues and Expenditures	4
Statement of Changes in Net Assets	5
Statement of Cash Flows	6

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Canola Council of Canada

Opinion

We have audited the financial statements of Canola Council of Canada (the organization), which comprise the statement of financial position as at December 31, 2022, and the statements of revenues and expenditures, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at December 31, 2022, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO)

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

(continues)

Independent Auditor's Report to the Board of Directors of Canola Council of Canada (*continued*)

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The image shows a handwritten signature in black ink that reads "Lazer Grant LLP". The signature is written in a cursive, flowing style.

Winnipeg, MB
February 13, 2023

CHARTERED PROFESSIONAL ACCOUNTANTS

CANOLA COUNCIL OF CANADA

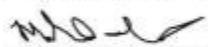
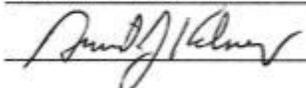
Statement of Financial Position

December 31, 2022

	2022	2021
ASSETS		
CURRENT		
Cash and cash equivalents (Note 4)	\$ 9,986,506	\$ 9,966,293
Accounts receivable	638,360	608,221
Prepaid expenses	233,350	116,506
	10,858,216	10,691,020
CAPITAL ASSETS (Note 5)	356,472	388,008
LONG TERM INVESTMENTS (Note 6)	2,965,880	-
	\$ 14,180,568	\$ 11,079,028
LIABILITIES AND NET ASSETS		
CURRENT		
Accounts payable and accrued liabilities (Notes 7, 12)	\$ 7,417,131	\$ 3,007,420
Wages and salaries payable	436,177	344,477
Deferred administered project funds	127,153	119,962
Deferred revenue (Notes 10, 11)	628,398	637,538
	8,608,859	4,109,397
DEFERRED LEASEHOLD IMPROVEMENT ALLOWANCE (Note 8)	21,031	42,062
	8,629,890	4,151,459
NET ASSETS		
Invested in Capital Assets	335,441	345,946
Unrestricted	5,215,237	6,581,623
	5,550,678	6,927,569
	\$ 14,180,568	\$ 11,079,028

LEASE COMMITMENTS (Note 13)

ON BEHALF OF THE BOARD

 Director
 Director

CANOLA COUNCIL OF CANADA
Statement of Revenues and Expenditures
Year Ended December 31, 2022

	Budget (Unaudited) 2022	Total 2022	Total 2021
REVENUES			
Grain companies assessment	\$1,298,500	\$1,298,500	\$2,011,595
Provincial grower groups assessment	1,802,500	1,802,500	2,575,000
Life Science companies contributions	750,000	750,000	750,000
Investment interest	30,000	115,711	27,340
Memberships	28,500	26,875	27,375
Corporate sponsors	208,625	78,943	183,485
Annual convention	109,900	-	-
Service fees	129,050	161,037	138,879
Producer agronomy funding	474,650	474,910	456,687
Brand maintenance	724,875	741,754	947,191
Market access	160,000	137,098	126,850
Research	1,042,900	713,877	678,475
Research and knowledge transfer	1,529,050	1,583,648	1,648,772
Canada summer jobs	-	-	4,431
On Farm Climate Action Fund	-	606,748	-
Retrain Manitoba funding	-	2,033	2,087
Coordinated programs	2,102,350	1,943,338	2,079,835
Leasehold improvement allowance	21,050	21,031	21,031
	10,411,950	10,458,003	11,679,033
EXPENSES			
Salaries	3,031,625	3,050,249	2,774,072
Research	3,029,075	2,807,952	3,111,305
On Farm Climate Action Fund	-	606,748	-
Agronomy specialists - operating costs	397,050	358,959	271,059
Consulting fees	524,100	373,793	324,045
Research and knowledge transfer	164,075	177,676	114,769
Market access	1,469,175	818,016	979,742
Annual convention	188,575	1,759	15,088
Website maintenance	21,750	16,806	23,894
Member communications	95,000	90,320	58,876
Board of directors meetings and expenses	57,775	74,691	21,286
Utilization	723,700	685,154	608,329
Travel	189,650	132,915	46,727
Overhead	410,150	384,591	374,375
Administration	118,125	89,678	77,021
Memberships and subscriptions	209,200	208,338	196,163
Sponsorships	4,650	13,911	10,134
Coordinated programs	2,102,350	1,943,338	2,079,835
	12,736,025	11,834,894	11,086,720
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	\$(2,324,075)	\$(1,376,891)	\$ 592,312

CANOLA COUNCIL OF CANADA
Statement of Changes in Net Assets
Year Ended December 31, 2022

	Invested in Capital Assets	Unrestricted	2022	2021
NET ASSETS - BEGINNING OF YEAR	\$ 345,946	\$ 6,581,623	\$ 6,927,569	\$ 6,335,257
Excess (deficiency) of revenues over expenses	-	(1,376,891)	(1,376,891)	592,312
Amortization of capital assets	(176,543)	176,543	-	-
Amortization of deferred leasehold improvement allowance	21,031	(21,031)	-	-
Purchase of capital assets (net)	145,007	(145,007)	-	-
NET ASSETS - END OF YEAR	\$ 335,441	\$ 5,215,237	\$ 5,550,678	\$ 6,927,569

CANOLA COUNCIL OF CANADA**Statement of Cash Flows****Year Ended December 31, 2022**

	2022	2021
OPERATING ACTIVITIES		
Excess (deficiency) of revenues over expenses	\$ (1,376,891)	\$ 592,312
Items not affecting cash:		
Amortization	176,543	162,547
Gain on disposal of capital assets	(32,485)	(8,815)
Deferred leasehold improvement allowance	(21,031)	(21,031)
	(1,253,864)	725,013
Changes in non-cash working capital	4,352,479	633,375
Cash flow from operating activities	3,098,615	1,358,388
INVESTING ACTIVITIES		
Purchase of capital assets	(169,007)	(14,651)
Proceeds on disposal of capital assets	56,485	20,815
Purchase of long term Investments	(2,965,880)	-
Cash flow from (used by) investing activities	(3,078,402)	6,164
INCREASE IN CASH	20,213	1,364,552
Cash and cash equivalents - beginning of year	9,966,293	8,601,741
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 9,986,506	\$ 9,966,293
CASH AND CASH EQUIVALENTS CONSIST OF:		
Cash	\$ 8,448,348	\$ 5,585,293
Guaranteed Investment Certificates and Mutual Funds	1,538,158	4,381,000
	\$ 9,986,506	\$ 9,966,293